



TBC Corporation Partnership Program with Airgas, Inc.

Airgas, Inc. through its subsidiaries, is one of the nation's leading suppliers of industrial and specialty gases, and hard-goods, such as welding equipment and related products. Airgas is one of the largest U.S. suppliers of safety products, and a leading U.S. supplier of refrigerants, ammonia products, and process chemicals. More than 16,000 associates work in approximately 1,100 locations, including branches, retail stores, gas fill plants, specialty gas labs, production facilities and distribution centers. Airgas has partnered with TBC Corporation to provide welding & cutting gases and related hard-goods & a full line of safety products along with gases and respective accessories to support your marketing efforts.

PRODUCTS / SERVICES OFFERED

- Welding & Cutting Equipment, Tools and Consumables
- Quality Gas Blends for Calibration and Tire Filling
- Industrial Grade Propane for Forklift Use
- Personal and Shop Safety Gear and Equipment
- Helium and Balloons for Promotional Marketing
- Gas and Air Regulators
- Machine Tools and Abrasives
- MRO and Plant Maintenance Products

BEST FEATURE

Customer Promise:

Airgas and its national network is backed by extensive expertise on gas, welding & cutting and safety products. Their offer provides you with a supply partner that can continuously deliver quality and consistency to your locations. Airgas can get you the products you need to help you deliver exceptional service to your customers. Airgas' safety first culture aligns with your desire to keep your employees and customers safe.

As a valued customer of Airgas, we promise you that:

Your needs are met promptly by your Total Access Representative and local branch

Deliveries are complete, on-time, and consistent in quality

Billing is simple, accurate and predictable

MARKETS SERVED

- National Distribution Network, with 1,100 locations across The US ready to serve you
- Leading Producer of Atmospheric Gases with 16 Air Separation Plants
- Industry Leader in Fleet Safety
- Continuous Impactful Improvements to Reduce Negative Effects on the Environment

PRICING

All corporate and franchise stores qualify to participate in the TBC National Program with Airgas. A competitive pricing structure has been put in place for Gas, Hard-goods, and Safety products. For detailed pricing please contact Andre Sullivan, your dedicated Total Access Representative at (877) 717-4540 Ext 11400.

DELIVERY OPTIONS

Airgas provides personal delivery from a local branch near you, direct delivery from one of 6 distribution centers or drop ship delivery directly from the manufacturer.

PAYMENT TERMS

Net 45 terms with approved credit.

TOTAL ACCESS HOTLINE

877-717-4540 Ext 11400 or andre.sullivan@airgas.com

CORPORATE CONTACT INFORMATION

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